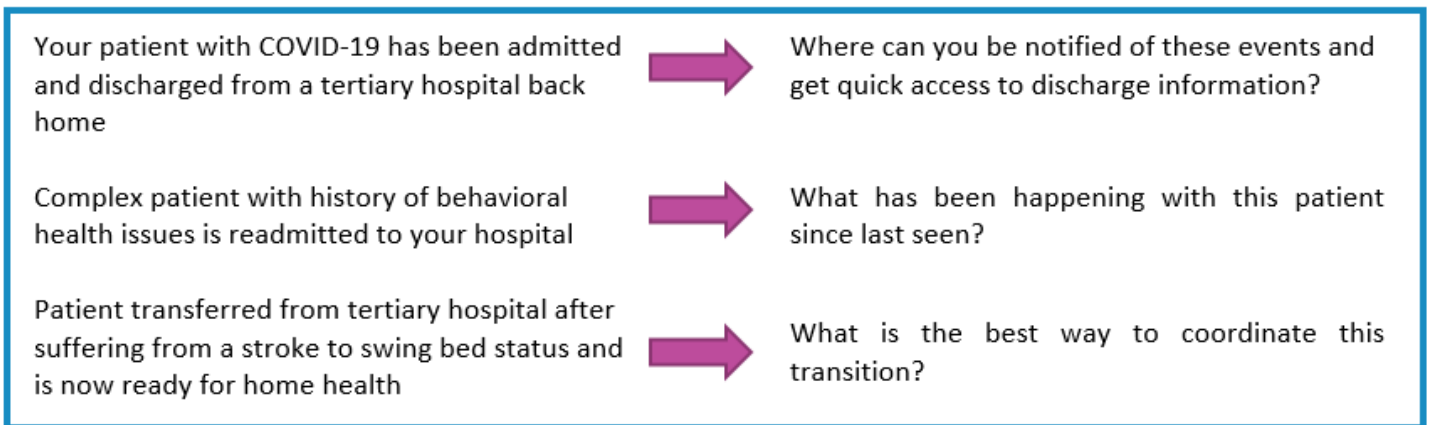


Critical Access Hospital Value Proposition

Future State of Care in MT with BSCC as the Solution

"Imagine a situation where you end up in the emergency room, alone and incapacitated. Your doctor pulls up your medical records and instantly has access to your current medications and allergies, medical history, emergency contact, primary care physician, specialists, even your religious preference. Now, your doctor has everything they need to know to provide you the safest and most appropriate care, even if you are hundreds of miles away from your home and regular health care. This is the future for Montanans through the Big Sky Care Connect HIE." – Emily Coyle, Missoula, MT

Why Critical Access Hospitals need Big Sky Care Connect



Solution for **quick access** to patient information not available in provider's EHR

- Single point of access to secure, comprehensive patient information collected from providers and payors across Montana
- Event notifications for other hospital/ED admissions/discharges
- Single Sign On technology makes access seamless – no need to log into another system or wait for a fax from other facilities
- eHealth Exchange provides access to other state HIEs for PHI of visitors and snowbirds

Solution for **improved care coordination** of complex patients

- Access to comprehensive medication history and one click connection to Prescription Drug Registry to improve medication reconciliation process and reduce preventable errors
- ED Alerts can help identify and manage high risk patients with history of frequent utilization, known social determinants and other risk factors (i.e. suspected opioid seekers) to reduce staff strain and clear the system for more acute needs
- Better understanding of social determinants of health that hinder patients' ability to access healthcare

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Solution for *seamless care transition*

- Reduced administrative burden with decreased time exchanging information from 29 hours to 6 minutes (www.healthit.gov/sites/default/files/ltpac_providers_and_hie_082516_final_2.pdf)
- Real time access to lab and imaging results

Return on Investment

- Reductions in 30-day readmission rates by 3-4.5%
- Increased revenue with potential 227% increase in ICD-10 codes by accessing problem lists not currently available in the EHR (case study in Kansas)
- Assist in meeting Promoting Interoperability/Meaningful Use requirements, closing referral loops and sending and receiving continuity of care documents
- Maximizing value-based purchasing incentive payments by having access to records from facilities patient frequent
- Better monitoring of positive COVID patients or Person Under Investigation

What will BSCC participation cost Critical Access Hospitals?

There is no annual subscription fee or implementation fee for hospitals through September of 2021. Starting October 1, 2021, the hospital annual subscription fee will include a base fee determined by net patient revenue plus a provider fee based on number of employed providers who bill for direct services. Critical Access Hospitals can receive reimbursement on a portion of their annual subscription fee through the Medicare cost report.

To minimize barriers for CAHs to connect to BSCC, BSCC is offering financial support to participants through our Interoperability Assistance Program (IAP) up to \$50,000 to cover approved pocket costs related to the project (i.e. EHR interface cost, technical development or configuration and test, project management, workflow integration, training, etc.).

What are the risks if I do not join BSCC now?

Montana hospitals will want to begin the process of connecting as soon as possible to take advantage of the no-cost integration and Interoperability Assistance Program. Hospitals electing to delay joining BSCC will not be able to capitalize on the investment being expended now to launch a state-wide HIE and its well documented benefits. Additionally,

- Hospitals could lose incentive payments due to lack of access to comprehensive medical records.
- Hospitals risk paying for integration. BSCC is offering the benefit of a no-cost integration.
- Your patients will experience care delays and pay for duplicative care, losing the opportunity to receive the highest quality care through timely sharing of vital patient information.
- Your healthcare team will not recapture time with patients by getting needed relief from growing administrative demands, potentially resigning to work in a participating hospital.
- Recent rulings by the Office of the National Coordinator for Health Information Technology (ONC) and CMS foretells a mandated participation in health information exchange for hospitals in the future.

Contact BSCC today to become a leader in improved care, improved patient experiences, improved provider experiences and lowering costs for all Montanans!

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